



## The Psychology and Economics of Poverty Convening

UC Berkeley | Friday, May 17 2019

CEGA's Psychology and Economics of Poverty (PEP) Collaborative was launched in 2018 to accelerate our understanding of how poverty affects cognition, mental health, reproductive health, and early childhood development outcomes, with a focus on low- and middle-income countries. We are interested in research aimed at understanding how individual biases impact health outcomes, with the hope that the findings will deepen the evidence base on the psychology of decision-making and inspire actionable policy solutions.

### PhD Student Breakfast

8:30 – 10:00 am	Research Presentations and Lightning Talks <i>Mo Alloush, UC Davis (Agricultural and Resource Economics)</i> <i>Raphael Ebanda, University of Nairobi (Environmental Management)</i> <i>Megan Lang, UC Berkeley (Agricultural &amp; Resource Economics)</i> <i>Gauthami Penakalapati, UC Berkeley (Energy &amp; Resources Group)</i> <i>Benjamin Krause, UC Berkeley (Agricultural &amp; Resource Economics)</i>
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### Opening Remarks

10:00 – 10:10 am	Opening Remarks <i>Carson Christiano, Executive Director, CEGA</i>
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### How Beliefs Shape Economic Behavior (Session 1)

10:10 – 11:20 am	"Sour Grapes in the Lab and Field: A Test of Access-Based Beliefs" <i>Vinayak Alladi, UC San Diego (Economics)</i> "Can Hope Elevate Microfinance? Evidence from Oaxaca, Mexico" <i>Bruce Wydick, University of San Francisco (Economics)</i> "Endorsing Help for Others That You Oppose for Yourself: Mind Perception Alters the Perceived Effectiveness of Paternalism" <i>Juliana Schroeder, UC Berkeley (Haas School of Business)</i> Discussion
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### Coffee

11:20 – 11:35 am	Coffee Break
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## How Economic Insecurity Affects Growth and Development (Session 2)

11:35 – 12:45 pm

“Isolating the Effects of Developmental Food Insecurity on Learning, Cognitive Flexibility, and Addiction Related Behavior in Adulthood”

*Linda Wilbrecht, UC Berkeley (Psychology)*

“Poverty, Seasonal Scarcity and Exchange Asymmetries: Evidence from Small-Scale Farmers in Rural Zambia”

*Kelsey Jack, UC Santa Barbara (Environmental Science & Management)*

“Socio Economic Status and Attention Capture: Educational Impacts”

*Claire Duquenois, UC Berkeley (Agricultural & Resource Economics)*

Discussion

## Lunch

12:45 – 1:45 pm

Lunch Break

## How Changes in Income Influence Psychology (Session 3)

1:45 – 2:55 pm

“The Effects of Federal and State Earned Income Tax Credits on Mental Health and Health Behaviors”

*Rita Hamad, UC San Francisco (Health Policy and Family Medicine)*

“The Impact of Direct Giving on People Experiencing Homelessness: Experimental Evidence From Vancouver, Canada”

*Jiaying Zhao, University of British Columbia (Psychology)*

“Economic Shocks and Personality Traits of the Ultra Poor”

*Shikhar Mehra, University of San Francisco (Economics)*

Discussion

## Coffee

2:55 – 3:05 pm

Coffee Break

## How Scarcity Affects Decisionmaking (Session 4)

3:05 – 4:15 pm

“What Accounts for Socioeconomic Differences in Child-Directed Speech? The Role of Resource Scarcity”

*Monica Ellwood-Lowe, UC Berkeley (Psychology)*

“Does Financial Strain Lower Productivity?”

*Supreet Kaur, UC Berkeley (Economics)*

“How robust are scarcity inductions? Undertaking well-powered replications of a systematic sample of recent literature”

*Ruthe Foushee, UC Berkeley (Psychology)*

Discussion

## Open Discussion & Closing Remarks

4:15 – 5:00 pm

Open Discussion & Closing Remarks

*Supreet Kaur, UC Berkeley (Economics)*

*Mahesh Srinivasan, UC Berkeley (Psychology)*

## Reception

5:00 – 6:30 pm

Happy Hour Reception

